

# Sample Output for qje.bst

ivo welch

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Included cite's are (Bikhchandani, Hirshleifer and Welch 1992), (Welch 2003), and (Welch 2002). Included citeasnoun's are Bikhchandani et al. (1992), Welch (2003), and Welch (2002). The bibliography, created via the bst file, follows.

## References

Bikhchandani, Sushil, David Hirshleifer, and Ivo Welch. "A Theory of Fads, Fashion, Custom, and Cultural Change as Informational Cascades." *Journal of Political Economy* 100-5 (1992), 992-1026.

Welch, Ivo. "The Top Achievements, Challenges, and Failures of Finance." Manuscript, Yale SOM, 2002 2002.

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